

TOTA

M

Company Presentation



Professionalism
+ integrity

SUCCESS

Mitko Gatev, dipl. engineer



БЪЛГАРСКА
МЕБЕЛ НА
ГОДИНАТА

победител

наименование: **Съвласно бюро за дома или офиса**
 дизайнер: **Евгени Крелев, Мартин Найденов**
 производител: **TOTAL-K OOD, гр. Шумен**

Жюри:

г-н. Александър Методи
 г-н. Веселин Димитров
 г-н. Георги Митков
 г-н. Николай Петков
 г-н. Руслан Стоянов

Организатор:
 Българска Мебел на Годината
 София, БГ



Activities

It all started back in 1990 in the town of Shumen. **Total M** was established in order to come up with a new, different vision of furniture design.

The company provides solutions for all types of clients:

- corporate
- retailers
- end users



Our Values:

- Clients are the focus of our efforts.
- Quality – satisfied customers are our top priority.
- Sustainable growth – security and return on investment.
- Professionalism – extensive experience and commitment.
- Partnership – mutually beneficial relations.



Our Mission

Our mission is to offer clients comfort, prestige and a worthwhile long-term investment by designing, manufacturing and selling light, portable, robust, modular and ergonomic furniture.

Production Facilities and Capacity

Total M has its own plot of land of 4,600 square metres, comprising buildings with a total area of 2,260 square metres, 2 workshops, office space as well as warehouses for materials and finished products.

- **furniture workshop** – furniture made of chipboard plate, HPL, MDF and veneered hardboard.

This department uses CNC equipment for drilling and machining, a circular saw, straight and curved edge banding, multi-spindle drilling machines, automated grinder, vacuum veneer press for curved parts, paint booth for MDF and veneer finishing.

We have the capacity to manufacture the full set of furniture for over 150 hotel rooms and 100 holiday apartments per month.



- **metal furniture workshop** – products and parts made of metal and metal profiles.

The workshop is equipped with all-purpose equipment for cutting, bending, drilling, machining, and pressing, as well as a Powder Painting sector.



Environment

Total M works with certified materials that comply with all environmental standards and deposits waste for recycling.

Production is practically waste-free, the production cycle involves no harmful emissions, which makes us an eco-friendly company.

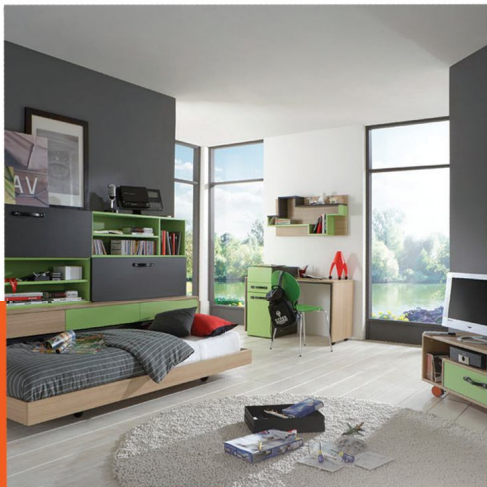


Products

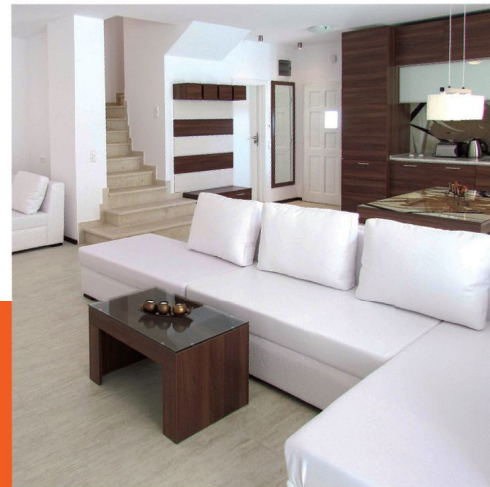
Under the label of **DRAGI**[®], **Total M** offers furniture solutions in three areas:



OFFICE SETS



CHILDREN'S SETS



HOTELS AND
HOLIDAY HOMES

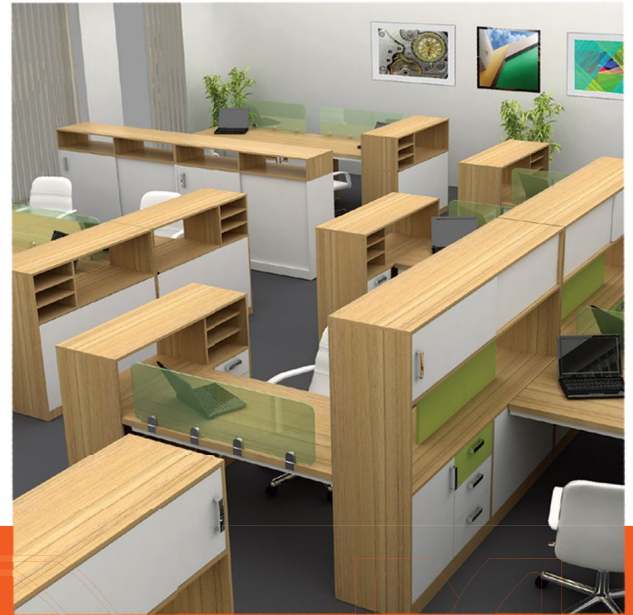
Advantages

We are committed to providing our clients with:

- materials from leading manufacturers in the industry    
- tailor-made design and manufacturing furniture in compliance with clients' preferences.
- flexibility and ranges with a lot of individuality
- high quality
- installation and assembly in Bulgaria and abroad

Office Set

The latest fashion trends, comfort, opportunities to transform space, reliable structures.



Children's Set

Fresh, trendy colours; design and dimensions well-suited for the rooms' purpose.

Hotels and Holiday Homes

Case-by-case approach, options involving different materials available, working with our designers or client-designed.



Sustainable Development

Total M was one of the first companies to support the Ministry of Education's work placement project for students, launched in 2013.

In 2012 we won two bids under the EU's operating programs - Competitiveness and HR Development.

We are ISO 9001:2008 certified and committed to efficient and sensible resource management.

We believe in the professional development of our employees and organise special external trainings for them in order to boost their qualifications.



Total M is a member of the Bulgarian Woodworking and Furniture Industrial Chamber (BWFIC).



In 2013, we introduced the OHSAS 18001:2007 system for health and safety in the workplace.

History

2012

All of **Total M**'s furniture is now manufactured under the DRAGI label.

2002

Total M builds its distribution network in Bulgaria and expands production.

1998

Start of office furniture production.

1992

The company establishes itself as a leader in the retail-store furniture production market and starts exporting to Germany, Romania and Moldova.

1990

Total M is founded and starts manufacturing metal sofas.



Our Team



Our staff is the driving force behind our development. We are happy to work with highly motivated professionals with a wealth of experience and proven abilities.

TOTAL M



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Our Clients

Our day-to-day efforts, as well as the experience and advantages we have, offer added value for our clients. That is why their requirements and opinion are really important to us.



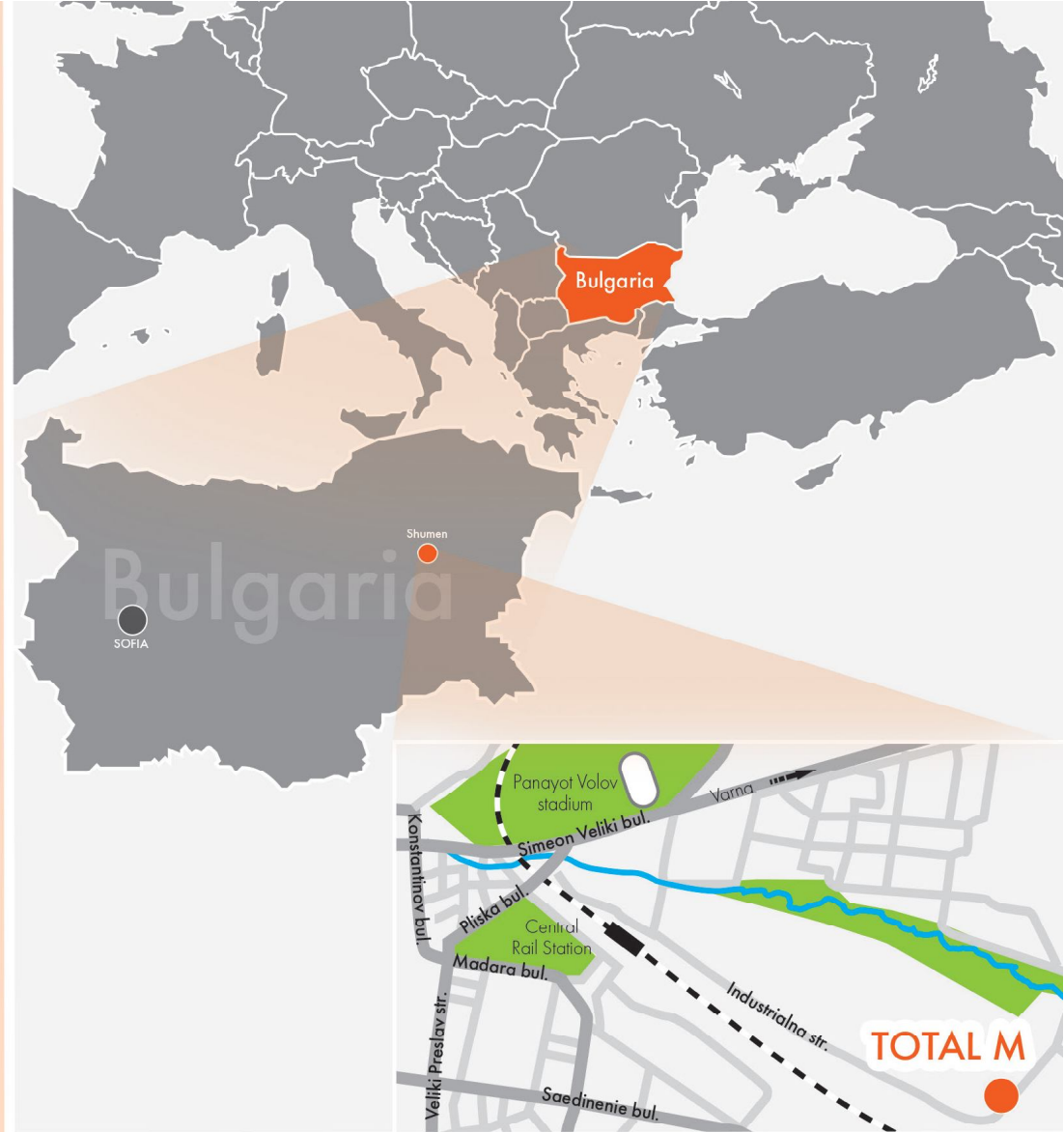
“**Total M** is one of our regular top-quality children’s furniture providers. They have honoured all their commitments, including quality assurance, and we have never had any complaints.”



“The furniture stands out with its craftsmanship, the high degree of professionalism and efficiency of the assembly teams and the management guarantees timely delivery.”



“**Total M OOD** stands out from the other Bulgarian furniture manufacturers because of its modern management, flexible operational management, modern equipment and high-tech production facilities.”



CONTACTS

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